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Physician's Guide: Evaluating Employment Opportunities Avoiding Contractual Pitfalls

Thomas C. Crawford

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An Essential Tool for Physicians This guide will provide physicians with the basic comprehension required to assess potential employers and avoid common contractual pitfalls. Features: • How to assess the micro, medial, and macro organizational cultures • How to determine if there is enough volume to support your practice • Ensure that your pay is competitive and understand how it is calculated • Ensure that you have "tail" coverage that is paid for by your employer • Mitigate the unwanted impact of an "equitable share" of call • Forecast the long-term ramifications of upfront money • Protection from standard termination covenants • How to capture the "spirit" of the agreement