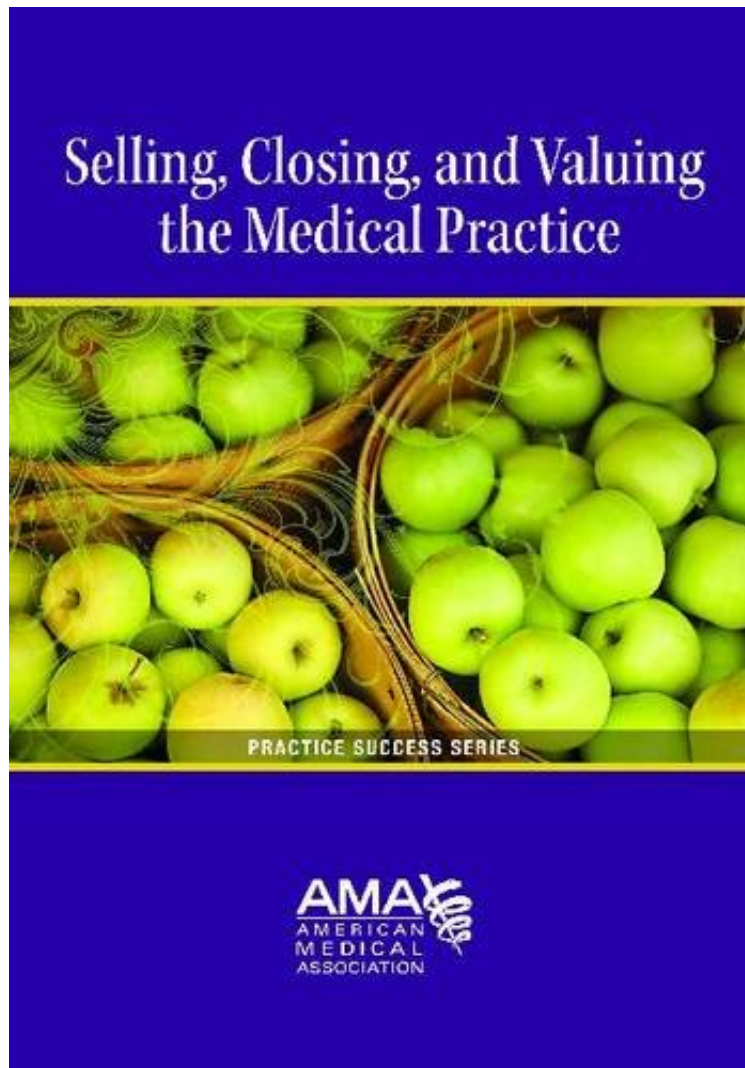


[Download pdf] Selling, Closing, and Valuing the Medical Practice (Practice Success)

Selling, Closing, and Valuing the Medical Practice (Practice Success)

Max Reiboldt

*ePub | *DOC | audiobook | ebooks | Download PDF*



[Download](#)

[Read Online](#)

#1248751 in Books American Medical Association 2011-11-30 Original language: English PDF # 1 9.50 x .60 x 6.50l, 1.25 #File Name: 1603596070450 pages | File size: 63.Mb

Max Reiboldt : Selling, Closing, and Valuing the Medical Practice (Practice Success) before purchasing it in order to gauge whether or not it would be worth my time, and all praised Selling, Closing, and Valuing the Medical Practice (Practice Success):

Contemplating selling or closing your medical practice... Would you like to know the value of your practice to assess your market position? This comprehensive resource helps you appraise the value of your practice, while broadening your knowledge base and outlining strategic options and alternatives available to determine the most appropriate

models and methods for the dissolution of your practice. *Selling, Closing, and Valuation of the Medical Practice*, begins with preparing to sell and explores initiatives for enhancing the value of the practice, as well as addressing the processes and phases of disengagement. This practical resource provides business insight to questions and challenges faced by practices today, as well as how recent trends have impacted physician decision making for future needs. Organized in three sections, the first part provides both procedural and tactical functions of a practice sale and focuses on disengagement, physician diversification, and practice buy-in and buy-out. The second section focuses on practice closings and considerations relative to closures such as operational, employee, patient notification requirements, real estate and facility, and technology and information systems. The third part addresses the valuation of the medical practice, such as managing the appraiser-client relationship, appraisal regulations, preparing for maximum value, and fair market opinions in physician-hospital compensation relationships. Features include: * Closing checklist -- ensures all elements of the practice are handled appropriately and within the necessary time frame * Charts and graphs -- offer visual applications that emphasize the principles presented * Guidelines and approaches for evaluating the medical practice -- assists in exploring the appraisal process to gain insight into the value of the practice * Easy-to-read format -- geared to a wide range of health care personnel in various environments and se